

Richard A. Heinle

Shareholder

Orlando
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Practice & Industry Areas

- Corporate Law
- Corporate Finance Law
- Real Estate Law
- Securities Law & Corporate Governance
- Mergers and Acquisitions

Education

- Georgetown University Law Center, J.D., *cum laude*, 1984
- University of Chicago

Bar & Court Admissions

- Florida, 1994
- Illinois

Overview

Richard Heinle is a shareholder who has spent more than three decades advising business clients on all aspects of corporate law. Rich has prepared and negotiated employment agreements, non-disclosure restrictions, stock option plans, distributor and supplier agreements, real estate and equipment leases, as well as management and other agreements fundamental to business operations.

Rich's clients range from entrepreneurs to multi-national organizations. He has advised publicly-traded companies as well as privately-held entities. Rich began his practice in Chicago before moving to Orlando in 1993.

In addition to his general business law background, Rich offers extensive experience in mergers and acquisitions, venture capital financing and debt financing. He has represented both buyers and sellers in the sale of various businesses through asset transactions, stock sales, stock exchanges and mergers. His transactions have ranged in scale and value from \$1

million to \$500 million and beyond, and include a wide variety of business sectors and market segments.

In the venture capital arena, Rich is involved in everything from early seed capital investments for emerging companies, to growth and mezzanine financing for more mature companies. His capabilities range from traditional venture capital investments to convertible and secured debt arrangements.

Rich represents borrowers and lenders in commercial loan transactions. He has been involved in small and unsecured loans by family members, as well as in syndicated loan transactions in excess of \$1 billion. In connection with such transactions, Rich has negotiated numerous interest swaps. He also has extensive experience representing companies in obtaining and negotiating subordinated debt financing.

More recently, Rich has expanded his practice to include counselling landlords and tenants in commercial leasing transactions.

Professional Associations & Memberships

- Better Business Bureau of Central Florida, Board of Directors
- Leadership Orlando, Graduate