

# **Stephanie Quinones**

#### Shareholder

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#### Practice & Industry Areas

- Corporate Law
- Corporate Finance Law
- Technology Law
- Emerging Companies
- Cyber Security and Data Protection
- M&A and Private Equity
- Cyber Security and Data Protection

## Overview

### Education

- Florida State University, J.D., *summa cum laude*, 2012
- Nova Southeastern University, B.A., 2009



## **Bar & Court Admissions**

• Florida, 2012

Stephanie Quinones is a shareholder in the firm's Corporate and Technology & Entrepreneurial Companies practices.

She regularly counsels entrepreneurs and in-house counsel on business contracting, technology and intellectual property (IP) licensing or procurement, and Internet/social media, privacy, e-commerce and e-marketing issues.

Stephanie's goal is to advise on legal issues confronting clients on a daily basis. She strives to define clients' business problems and identify practical solutions.

Stephanie's representative clients include start-ups and emerging growth companies, technology companies (SaaS providers and IP licensors and licensees and their customers),

middle market companies, professional and technical service providers, and product manufacturers, suppliers, and distributors.

Stephanie graduated summa cum laude (#2 overall) from Florida State University College of Law. In addition to her Juris Doctor degree, Stephanie has a bachelor's degree in business administration.

Stephanie played four years of collegiate soccer at Nova Southeastern University (NSU). She earned NCAA All-American honors in 2006 and 2007, establishing herself as the only two-time NCAA All-American in the team's history. Stephanie was inducted into the NSU Athletics Hall of Fame in 2014.

Stephanie is conversant in Spanish.

## Honors

- The Best Lawyers in America<sup>®</sup>, "Ones to Watch", Corporate Law, 2021-24
- Boca Raton Observer, "Top Lawyers," 2022
- Florida *Super Lawyers*, "Rising Star," 2017-22
- Florida State University College of Law, Order of the Coif, 2013
- Phi Kappa Phi Honor Society, 2012
- Book Awards: Securities Regulation, Contracts, Legal Writing & Research II, Corporations, Evidence, Florida Dissolution of Marriage, Professional Responsibility

# **Publications & Presentations**

- "C-Suite Fraud: The Roaring 2020s Threat to your Company", presenter, ACC South Florida: 11th Annual CLE Conference, April 30, 2021
- "Rise of the Machines; Pitfalls in App Development," presenter, American Bar Association, September 26, 2019
- "Don't SaaS me: Key areas of negotiation in software as service agreements," author, American Bar Association, *Business Visions Newsletter*, May 2019
- "Don't SaaS me: Key areas of negotiation in software as a service agreements," author, *Daily Business Review*, March 14, 2019
- "Keeping your trade secrets safe: When NDAs can backfire," Gunster blog, May 2016
- "Cybersecurity: An Integral Approach" webinar, co-presented with Marcum LLP, April 21, 2016
- "No more secret identities: Broker-dealers may soon be required to identify beneficial owners of legal entity customers," *The Securities Edge*, October 2014
- "FATCA: What It Is, and Why It May Apply to Your Business," *The Securities Edge*, May 2014

• "Uniform Fiduciary Standard for Broker-Dealers: An Update," *The Securities Edge*, March 2014

# **Professional Associations & Memberships**

- Broward County Bar Association, Business Law Section, Co-Chair, 2020
- Phi Alpha Delta, 2011
- Women's Law Symposium, Florida State College of Law